

# RONAK VIRAMGAMA

## Odoo Developer | Odoo ERP Consultant

Rajkot, Gujarat, India | +91 97254 23590 | [ronakgajjar28@gmail.com](mailto:ronakgajjar28@gmail.com) | [LINKEDIN](#) | [PORTFOLIO](#)

### PROFESSIONAL SUMMARY

Odoo Developer and ERP Consultant with 4+ years of experience delivering Odoo customization, workflow automation, integrations, and business-process solutions for international clients. Experienced in working directly with clients to understand requirements, map business processes, design practical Odoo solutions, coordinate development tasks, and demonstrate completed features. Hands-on experience across CRM, Sales, Inventory, Purchase, HRIS, Payroll, Helpdesk, Events, Surveys, Calendar, Documents, and email automation. Strong in client communication, requirement analysis, team coordination, and AI-assisted development.

### CORE TECHNICAL SKILLS

Odoo ERP Development & Customization | Python | XML | Odoo ORM | QWeb | Odoo Security & Access Rights | Workflow & Approval Automation | CRM | Sales | Inventory | Purchase | Products | Employees | Attendance | Time Off | Recruitment | Payroll | Documents | Helpdesk | Events | Surveys | Calendar | REST APIs | Third-Party Integrations | Git | Email Automation | Website-to-Odoo Workflows | AI-Assisted Development | Prompt Engineering

### PROFESSIONAL EXPERIENCE

#### Odoo Developer | Heliconia Solutions Private Limited, Rajkot, Gujarat

4+ years | Current

- Work directly with international clients to understand requirements, clarify business processes, discuss solutions, and demonstrate completed Odoo features in English.
- Analyze business requirements and translate them into Odoo workflows, technical tasks, customizations, integrations, security rules, and approval processes.
- Coordinate development work within the team, divide requirements into tasks, follow implementation progress, review results, and manage client feedback through delivery.
- Develop and customize Odoo solutions across CRM, Sales, Inventory, Purchase, Products, Email Marketing, Employees, Attendance, Time Off, Recruitment, Payroll, Documents, Helpdesk, Events, Surveys, and Calendar.
- Implement business automation including website-to-Odoo lead and registration flows, email workflows, approvals, role-based access controls, reports, and third-party integrations.
- Use AI-assisted development and prompt engineering for technical research, implementation, debugging, problem solving, and faster delivery while validating solutions against requirements.

#### Software Development Intern | Infosense Global Inc., Gandhinagar, Gujarat

6 months

- Gained practical experience in software development, debugging, project delivery, and professional engineering workflows.

### SELECTED PROJECT EXPERIENCE

#### Education & Certification Academy — Germany

Industry: Education / Professional Training

- Implemented an end-to-end student journey from website registration through qualification planning, consultant review, offer generation, course enrollment, certification, and alumni referral workflows.
- Automated qualification plan creation with selected courses and certification information and supported communication through email workflows.
- Worked with Events, Survey, Calendar, CRM, website integration, and email automation.

#### HRIS & Payroll Platform — Philippines

Industry: Financial Services / Lending

- Customized Helpdesk and HR approval workflows for an organization operating across multiple headquarters.
- Implemented HRIS processes covering employee lifecycle, attendance, leave, recruitment, documents, and approvals.
- Developed customized payroll workflows based on Philippine requirements, including 13th Month Pay, BIR, SSS contributions, and RATA.

#### SAP Consulting & Coworking Business — Germany

Industry: Consulting / Coworking

- Created branded email templates and customized incoming/outgoing email workflows.
- Implemented website form to CRM lead generation, reducing manual lead creation.
- Worked on vendor bill processing integration with the German banking ecosystem through Ponto.
- Worked across Email Marketing, CRM, Sales, and Purchase.

#### Multi-Location Fashion Retail — International

Industry: Retail / Apparel

- Designed a role-based access layer above standard Odoo group permissions, with differentiated access for roles such as CEO, CTO, Manager, and operational users.
- Customized security behavior across Sales, Products, and Inventory to improve control over business data and operations.

## **EDUCATION**

Master of Computer Applications (MCA) — Marwadi University, Rajkot, Gujarat

## **LANGUAGES**

Gujarati (Native) | Hindi (Fluent) | English (Professional working proficiency)

## **PROFESSIONAL STRENGTHS**

Client Communication | Requirement Analysis | Business Process Mapping | Technical Problem Solving | Project Coordination | Team Task Allocation | Client Demonstrations | Workflow Design | International Client Collaboration